## Faculty of International Economics and Administration Department of Economics Professional area: Economics Major: Finance Master's Degree Programme: Financial and Bank Management and Marketing Educational-and-qualification Degree: Master

## **COURSE DESCRIPTION**

1. Code: MAN3391

2. Title: International Mergers and Acquisition

3. Type: compulsory

4. Cycle: second

5. Year of study when the component is delivered: first

6. Semester/trimester: second

7. Number of ECTS credits allocated: 4,5

8. Name of lecturer(s): Assoc.Prof. Virzhiniya Ivanova, PhD

9. Learning outcomes: acquiring the theory and practice of company and bank mergers and takeovers in the international and Bulgarian practice.

10. Mode of delivery: face-to-face

11. Prerequisites and co-requisites: Students must have knowledge in the field of international economics, international finance centers, banking, company management, international business, marketing.

12. Course content: Special attention is paid to the nature and characteristics of transactions in mergers and takeovers, the motives and effects of these transactions, the application of mergers and takeovers in the international and Bulgarian practice in the different sectors.

13. Recommended or required reading and other learning resources/tools:

1.	, .,	, ., 2012.							
2.	, ., , 2003.		:					,	
3.	, ., ., 2004.	,					,		,
4.	· · · · ·			:	,	,	,	., 2005.	

5. Picot, G., Handbook of international mergers and acquisitions. Preparation, implementation and integration, Palgrave Macmillan, 2002.

6. Weston, J.F., Sui J.A., B.A. Jonson, Takeovers, restructuring & corporate governance, Los-Angeles, Prentice-Hall, third edition, 2001.

14. Planned learning activities and teaching methods: lectures, presentations, case studies and project assignments.

15. Assessment methods and criteria: a written exam – open questions and a project assignment on pre-assigned topics by the lecturer. The control and assessment of knowledge and competence is achieved through the following forms and the allocation of credits:

• Attendance form, active participation and a test (open questions) on the submitted material during lectures - 20%;

• Presence, discussions and a course assignment defence on pre-assigned topics by the lecturer during seminars, 10%;

• Evaluation of the test (open questions), taken during the session - 70%;

The exam is written (response to open questions) on the topics of the course. Students get a poor mark if they do not meet the 40% of correct answers (e.g. 4 correct answers out of 10 questions asked) and an excellent mark if they answer correctly to all questions.

16. Language of instruction: Bulgarian